



American Subcontractors
Association of Minnesota
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CONTRACTS 101

This event is in conjunction with CFMA

February 23, 2012

See Inside for More...

Presenter: Aaron A. Dean

Aaron's Practice is focused in construction and construction related areas. His experience includes:

Mechanic's Lien Foreclosure - Foreclosed hundreds of mechanic's liens on commercial and residential projects in Minnesota and Wisconsin.

Alternative Dispute Resolution. Mediated (as counsel for a party) hundreds of construction cases. Represented public owners, general contractors, and subcontractors in binding arbitrations.

Contract Drafting and Negotiations - Drafted and negotiated construction contracts, change orders, and settlement agreements for clients working on construction projects.

Frequent Speaker on a variety of construction topics before peers and construction related groups - e.g. Jan 2009 Construction Law Section of the Minnesota State Bar Association regarding "Contractor's Payment Remedies and Collecting Money in a Bad Economy."



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American **SUBCONTRACTORS** Association of Minnesota



CONTRACTS 101

You don't need to be a lawyer to read a contract (though you absolutely want one to), but you do need to understand what you are reading. You also need to understand the major differences between the AIA documents and the new Consensus DOCS. This course will help you learn which clauses to look out for so you can protect your company's bottom line. This course is being held in conjunction with the Construction Financial Management Association.

WHEN: February 23, 2012, 7:30 am - 12:00 pm

WHERE: RJF Agencies, 7225 Northland Drive North, Suite 300, Minneapolis, Minnesota 55428
763-746-8000

PRESENTER: Aaron Dean, ASA Board Member, Attorney, Fabyanske, Westra, Hart & Thomson, P.A.

Program Outline:

- **Contract Basics**
- **Construction Contract Subjects**
- **How the Deal Can Change**
- **Defaults, Claims and Remedies**
- **Owner Architect Agreements**
- **Construction Liens**
- **Contract Boilerplates**



CPE/CLE Credit:

This is a 4-hour course that earns 4.5 CPE credits in the Field of Business Law. 4-hours of CLE has been applied for.

COST: ASA Member Rate \$85 p.p. — Guest Rate \$125 p.p.

Due to the co-op structure of this event, ALL registrations will be taken online.

To register please visit <http://www.regonline.com/contracts101>

For more information contact the ASA
Office: 763-413-0669 Email: info@asamn.org Fax: 763-413-1131
www.asamn.org