

Subcontractors honor the T.O.P.S. in achievement

Ken Rademacher and Curt Smith among honorees

The American Subcontractors Association of Minnesota (ASA-MN) held its 11th annual awards banquet at the Mendakota Country Club in Mendota Heights. The event was well attended by many subcontractors, suppliers and general contractors.

Special Recognition Champions Awards

New this year was the presentation of the Champions Award. The award was conceived to recognize special individual members for their long term work to enhance the business environment for subcontractors and outstanding contributions to the ASA. First time recipients were: Ken Rademacher, Collins Electrical Construction Co. and Curt Smith, Moss & Barnett, P.A. Both were founding members, served on the Board of Directors, have presented numerous educational programs and were key players in the enactment of the Contractors Bill of Rights statutes.

General Contractor T.O.P.S. award

The T.O.P.S. Award recognizes top performing General Contractors. T.O.P.S. is an acronym for **T**eamwork, **O**pportunities and **P**artnering with **S**ubcontractors; the award is presented to those general contractors who consistently demonstrate TOPS principles in their working relationships.

The nominees, finalists and winners represent the best in the industry. They were judged to be so in an objective manner by people who work with them and depend on them for their livelihood. Executive Director Mike Schmalz said that "It's no coincidence that the finalists and nominees are among the most successful in the business and that we see many of them re-nominated year after year."

As criteria in the voting process, general contractors are rated using a variety of performance metrics including; Reasonable Contracts, Promoting Job Safety & Security, Competent Project Managers, Realistic Schedules, Timely Payment, Respect in Negotiations and Change Order Management. For more details on the selection



ASA-MN Chapter Attorney Curt Smith, Moss & Barnett, P.A. presented the Champions Award to Ken Rademacher, Collins Electric along with ASA-MN President Tony Grazzini, WTG Terrazzo & Tile



ASA-Member Julie Nielson, Medina Electric presented the Champions Award along with Tony Grazzini, WTG Terrazzo & Tile to Curt Smith, Moss & Barnett, P.A.



On left, ASA-MN President Tony Grazzini, WTG Terrazzo & Tile, Tom Smyth, RJM Construction, ASA-MN Executive Director Mike Schmalz, and Paul Wade, RJM Construction



On left, ASA-MN President Tony Grazzini, WTG Terrazzo & Tile, Terry Hart, Kraus-Anderson Construction, ASA-MN Executive Director Mike Schmalz, and Craig Francois, Kraus-Anderson Construction Company

process please visit www.asamn.org/tops.

T.O.P.S. Award over \$150 million in sales

Kraus-Anderson Construction Company was presented with the award this year. Other finalists in this category were Ames Construction and Knutson Construction Services.

Kraus-Anderson has been ranked consistently among the top Green Contractors in the U.S. by *Engineering News Record*. For the last 21 years, the company has been leading the charge in sustainable design and construction, including serving as construction manager on 30 LEED projects.

Established in 1897, Kraus-Anderson® Construction Company is one of the nation's premier commercial general contractors and construction managers. Kraus-Anderson (www.krausanderson.com) is headquartered in Minneapolis, Minn.



On left, Mike Schmaltz, ASA-MN Executive Director, Tim Strand, St. Paul Technical College Instructor, Norpau Moua, St. Paul Technical College Carpentry Student, Gary Reiman, Dunwoody Technical College Instructor, Brooks Schuettpelz, Dunwoody Technical College Electrical Student, Alexander Stanislaw, Anoka Technical College Electrical Student, Terry Lehmkuhl, Anoka Technical College instructor, Tony Grazzini, ASA-MN president, WTG Terrazzo & Tile

T.O.P.S. Award under \$150 million in sales

RJM Construction was presented with the award this year. Other finalists in this category were Doran Construction and Frerichs Construction.

RJM has also been recognized by AIA Minnesota for their collaboration with architects and clients. RJM Construction brings together more than 36 years of experience in new construction, tenant interiors, major remodeling and historical renovation.

From its headquarters in St. Louis Park, Minn., RJM provides pre-construction planning, general contracting and construction management to its commercial, healthcare, corporate (tenant interiors) and community clients. RJM has more than 100 specialized staff members and an annual construction volume of more than \$110 million (www.rjmconstruction.com).

Scholarship Awards

The ASA mission statement calls to “serve as a steward for the community.” The TOPS acronym holds true as ASA recognized deserving students in the construction trades, our team members in years to come. ASA-MN has awarded \$23,250 in tuition dollars since the inception of the scholarship program. ASA-MN President Tony Grazzini presented three \$750 scholarships to: Alexander Stanislaw student of Anoka Technical College, Brooks Schuettpelz, Dunwoody College of Technology and Norpau Moua student of St. Paul Technical College.

ABOUT ASA-MN

The American Subcontractors Association, Minnesota (ASA- MN) is a non-profit trade association and has represented specialty trade contractors and suppliers in the construction industry in Minnesota since 1992. ASA-MN is the only construction association that concentrates exclusively on the business issues affecting residential and commercial subcontractors. Its members include both union and non-union firms from every trade specialty.

ASA-MN represents members with local and state issues and works in tandem with the ASA-HQ in Alexandria, VA. on national issues. Its focus is on needed reforms with retainage, prompt payment, lien rights, bidding practices and hold-harmless agreements. Together with its national office, the association offers robust education programs, professional information and support systems for subcontractors. By advocating fairness as the bedrock principle; the ASA goal is to establish the best possible public and business environment to enable success of all parties in a construction transaction.

For more information please visit www.asamn.org

