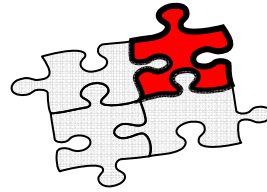


“Take a look at the contracts you are asked to sign. If your experience is anything like mine, some of them are pretty ugly. Because of the strength of ASA, I can refuse to sign those which I feel are unfair.”

David G. Miller, Buckeye Electrical Construction & Maintenance Inc.

ASA is Your Piece of the Puzzle



*For about \$2.00 a day,
membership is
a sound financial
investment.*

Visit our websites for more
information about ASA
www.asamn.org (local)
www.asaonline.com (national)

ASA-MN is a not-for-profit organization
dedicated to the needs of subcontractors,
established in 1991.

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*Architects, engineers, general contractors, construction managers
and construction owners are not eligible for membership in ASA.



AMERICAN SUBCONTRACTORS ASSOCIATION NATIONAL AFFILIATION



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IMPROVES YOUR

BOTTOM LINE!

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American Subcontractors Association Minnesota

- ▶ Join the community dedicated and focused on Subcontractor's business issues. **You are not alone!**
- ▶ Support subcontractor friendly legislation at **all levels** of government.
- ▶ Contribute and **shape the future** of Subcontractors through ASA-MN's scholarship fund, workforce development and general improvement of working conditions.
- ▶ **Network** with competitors, high level executives and business owners.
- ▶ Achieve **personal and professional growth** by participating in our programs and being on the board of directors.

Jennifer Sahler, President, Dispatch Trucking LLC- "As a small business, I wondered whether joining ASAMN would be a good investment. Now I renew my annual membership without question. As with any business owner, collecting our receivables can be a daily struggle. In the last year alone, the education that I have received, and the connections that I have made, helped me recover over 10 times the dollar value of my membership dues. I wish every business investment had that kind of return!"

You Are Not Alone

Now is the time for you to join the growing ranks of subcontractor professionals. For over 30 years ASA has been improving the climate for subcontractors. Here in Minnesota, we were the driving force behind the Contractors Bill of Rights.

ASA-MN Highlights

- **Construction Scholarship Program:** Annually distributes funds for students pursuing post high school education at college, technical or trade schools in construction related fields such as skilled trades, engineering, architecture and construction management. Since 2000, ASA-MN has awarded over \$21,000 in scholarships.
- **T.O.P.S. Award:** ASA-MN annually recognizes general contractors who embody working relationships that illustrate **Teamwork, Opportunities and Partnering with Subcontractors (T.O.P.S.)**
- **Best Practices:** Each year ASA-MN offers high quality educational programs designed for specifically for subcontractors. These programs help educate the construction community at large for the betterment of the industry.



Together We Can Work To Eliminate

- Slow Final Payment
- Pay-if-Paid Clauses
 - Retainage
- Bid Shopping
- Assuming Too Much Risk
- Onerous Subcontracts
- Weak Government Regulation

With Your Membership You'll Get these Important Benefits

- 1) Intellectual Capital of Subcontractors
- 2) Model Contract Documents
- 3) Education
- 4) Industry Advocacy
- 5) Knowledge
- 6) Government Advocacy, CBRC-MN
- 7) Subcontractors Legal Defense Fund
- 8) Increased Visibility
- 9) Discounts on Products & Services
- 10) A Staff that Works for You!

Participation in ASA gives you, the subcontractor, greater control over your business destiny!

Mission Statement

To provide a forum for the improvement of the business condition for its members through education, legislative activities, and other united and cooperative actions for the betterment of the construction industry.

Vision Statement

The ideals and beliefs of ASA are ethical and equitable business practices, quality construction, a safe and healthy work environment, integrity and membership diversity.



The CBRC is dedicated to improving business conditions for all construction subcontractors, specialty trades and suppliers in the State of MN through unified and cooperative legislative actions. By advocating Fairness as the bedrock principles of all construction transactions and contracts, it is CBRC's goal to establish the best possible public and business environment for the success of all parties to a construction transaction.