



16112 Wake Street NE
Anoka, MN 55304

Ph. 763-413-0669
Fx. 763-413-1131
asamn@msn.com
www.asaonline.com



AMERICAN SUBCONTRACTORS
ASSOCIATION
NATIONAL AFFILIATION



ASAMN Member SPOTLIGHT



Business Name: Parsons Electric LLC

Brief history: Parsons started as a small motor rewind shop in downtown Minneapolis.

Business Structure: Limited Liability Company.

Business established: 1927.

Overall business scope: Electrical design and construction, telecommunications, electrical system testing, technical equipment and repair.

Number of employees: In the office 100 and 550 in the field.

Website: www.parsonscorp.com

Business accomplishments: Completed projects in 40 of 50 states.

Current/significant projects: Wells Fargo Home Mortgage, Target Technology Center, Walker Art Center and St. Clare's Hospital.

Other groups associated with: NECA, BOMA, IBEW, DOIA, and the Builders Exchange.

Company mission statement: Guided by integrity, Parsons is dedicated to our customers' and employees' success, through excellence in service, innovation and performance.

Community outreach: United Way, Twin Cities Hearts and Hammers, and the Cystic Fibrosis Foundation.

Significant accomplishments/awards/recognition: Engineering News Record's 29th largest electrical contractor in the United States.

Parsons has been a valued member since February 2004 and currently sits on the board of directors.



Committed to Quality
Subcontracting

SUB-NEWS

The Voice of Subcontractors

Volume 11, Issue 30

Quarter 2, 2006



MARK Your Calendars

National ASA Leadership Forum
September 14-16, 2006
Providence, Rhode Island

**Program: A Practical Process to
Managing Lien Rights, Retainage
and Payment**
December 7, 2006 7:30 am
Mendakota Country Club

**7th Annual TOPS Award and
Membership Excellence Dinner**
January 25, 2007, 5:30pm
Mendakota Country Club

**Program: General Contractor Panel
Discussion**
February 22, 2007 4:30 pm

**ASA Business Forum & Convention
2007**—March 22-27, 2007 Omni
Tucson Golf Resort, Tucson, AZ

**Program: Business Development
and Ethics**
March 29, 2007 7:30am Mendakota
Country Club

**Program: A Practical Approach to
Contracts and Negotiation**
April 26, 2007 7:30-10:00am
Mendakota Country Club

ASA Legislative Institute 2007
June—Washington, DC

9th Annual Golf Tournament
June 18, 2007 12:30 Shotgun
StoneRidge Golf Club, Stillwater

ASAMN 8th Annual Golf Tournament Raised Funds for Student Scholarships

June 19, 2006—StoneRidge Golf Club, Stillwater, MN. ASAMN held its 8th annual golf event. Over ninety golfers joined in the effort to raise money for student scholarships and legislative efforts.

We can report that all enjoyed a full day of golf at the beautiful StoneRidge Golf Club in Stillwater. The tournament was made possible by the generous participation of companies (see inside) who provided golfers, sponsorships and volunteer support.

The weather was spectacular, as was the facility, StoneRidge Golf Club, which also provided a fabulous buffet dinner. Team and individual skills were rewarded with cash and prizes.

ASAMN would like to thank all the participants of the golf event whose generous participation helped secure in the area of \$4,000 to benefit ASAMN's student scholarship fund and local legislative initiatives.

On behalf of the board of directors and all the members of ASAMN, thanks again to all the participants!



Welcome New Members...

Frattalone Companies

Steve Buche
Business development
3066 Spruce Street
St Paul MN 55117
651-484-0448
Fax 651-484-7839
steveb@frattalonecompanies.com
www.frattalonecompanies.com
Earthwork

Hufcor Minnesota

Brian Nenovich
Project Manager
1433 Utica Avenue South
St. Louis Park MN 55419
952-593-9449
Fax 952-593-9450
bnenovich@hufcor.com
www.hufcor.com
Operable partitions, fixed audience seating

Ramsey Excavating Co., Inc.

Al Ramsey
Owner
4060 Washington Avenue N
Minneapolis MN 55412
612-529-0077
Fax (612) 529-0074
alanr@ramseyexcavating.com
www.ramseyexcavating.com
Excavation, demolition

New Members Continued

TrueNorth

Michael Vollmers, Account Manager
201 West Travelers Trail, STE 18
Burnsville MN 55068
612-282-3612

Fax 952-707-0523
mvollmers@truenorthsnow.com
www.truenorthsnow.com
Service, snow and ice management

Weber Electric Co.

John Spillman

577 Shoreview Park Road
Shoreview MN 55126
651-490-1333
Fax 651-490-0670
johns@weberelectric.com
www.weberelectric.com
Electrical

ASAMN Celebrates 8th Annual Golf Tournament June 19 at StoneRidge Golf Club!

We would like to thank all of the ASAMN Members and Guests who participated with time, energy, cash and prizes. With over 90 players, numerous sign sponsors, and several beverage sponsors, we raised \$4,000 for the ASAMN construction scholarship and legislative fund. Thanks to all who participated in making this a fantastic fundraiser. Here are a few highlights:



1st Place: Team Medina Electric...Score 59

Julie Nielson
Jason Ianfolla
Wally Cisewski
Paul Gulden



Hole Contest Winners:

Longest Drive:

Men: Jason Ianfolla
Women: Laura Moore, RJF
Agencies, Inc.

Longest Putt:

Men: Steve Krake
Women: Laure Moore

Closest to the Pin:

Men: Paul Gulden
Women: Laura Moore



From left:
Peter Jordan, \$125.00
John Lloyd, Driver
Brian Colvard, \$125.00

THANK YOU GOLF Sponsors

Advance Shoring Companies*
Belair Excavating
Cedarleaf Cedarleaf & Cedarleaf, Inc.*
Cobb Strecker Dunphy &
Zimmermann*
Collins Electrical Construction Co.*
Diversified Coatings, Inc.*
Division V Sheet Metal Inc.
Fabyanske, Westra, Hart & Thomson, P.A.*
Frattalone Companies*
Hanson Structural Precast Midwest Inc.*

Knutson Construction Services, Inc.
Kraus-Anderson Insurance*
McGough Construction Company, Inc.
Medina Electric, Inc.*
Minuti-Ogle Company, Inc.*
Moss & Barnett P.A.*
National Fire Sprinkler Association*
Swanson & Youngdale, Inc.*
VIRACON, Inc.*

*ASAMN Members

THANK YOU GOLF Participators

Action Overhead Garage Door Co.
Adolfson & Peterson, Inc.
Advance Shoring Companies*
Belair Excavating
Berg Exteriors
Brothers Fire Protection
Carciofini Company*
Cedarleaf Cedarleaf & Cedarleaf, Inc.*
Cobb Strecker Dunphy & Zimmermann*
Collins Electrical Construction Co.*
Collisys - Mpls
Diversified Coatings, Inc.*
Division V Sheet Metal Inc.
Donnelly Stucco*
EnviroBate Metro
Equity Commercial Services
Fabyanske, Westra, Hart & Thomson, P.A.*
Frattalone Companies*
Glenbrook Lumber
GM Northrup Construction
Goldleaf Financial, Ltd.
Hanson Structural Precast Midwest Inc*
Keller Fence
Knutson Construction Services, Inc.
Kraus-Anderson Construction Co.
Kraus-Anderson Insurance*
Lloyd's Construction Services*
Mavo Systems, Inc.*
McGough Construction Company, Inc.
McPhillips Brothers Roofing Co.
Medina Electric, Inc.*
Molin Concrete Products Co.*
National Fire Sprinkler Association*
NewMech Companies
Parsons Electric LLC*
RJF Agencies, Inc.
Ryan Companies US, Inc.
Saint Paul College
Saint Paul Linoleum & Carpet Co.*
Shaw-Lundquist Associates, Inc.
Sonus Interiors
St Paul Plumbers #34
Structural Wood Corporation*
Swanson & Youngdale, Inc.*
VIRACON, Inc.*
Welsh Companies
Willis of Minnesota, Inc.*
Zurich Construction

*ASAMN Members



ASAMN Offers "Can't Miss" Programs with Legalese

March 30, 2006—Mendakota Country Club, ASAMN presents a program titled "Contracts Vs Insurance...You Need to Be Informed" The panel presenters included Patrick Kennedy, Vice-President, Kraus-Anderson Insurance, Richard Jensen,, Fabyanske, Westra, Hart & Thomson, PA, and Ken Rademacher, CFO, Collins Electrical Construction Co.

Attendees of this program received a better understanding of such topic like: indemnification, additional insured, what your insurance will not do, the role insurance and risk transfer.



Richard Jensen during his portion of the program in March.

Then on April 17, 2006—Mendakota Country Club, ASAMN offered a program titled "Legal Tips From A-Z Part II, How To Get Paid." Presented by Aaron A. Dean, Fabyanske, Westra, Hart & Thomson. Discussion items included: lien waivers, protecting your rights to payment, how to provide notice and file lien and bond claims, your rights to payment as a subcontractor and negotiating payment in the shadow of the law.



Patrick Kennedy during the panel discussion at the March program.

ASAMN is very excited about our upcoming calendar of events, see front page, and welcomes all to attend, members and guests alike.



Aaron A. Dean, presented the April program.

Programs like these help ASAMN achieve our mission which states "To provide a forum for the improvement of the business condition for its members through education, legislative activities, and other united and cooperative actions for the betterment of the construction industry. ASAMN is a non-profit organization dedicated to the needs of Subcontractors. Established in 1991.

We Hope You Will Attend a Future Program!

ASAMN's 2006-2007 Board of Directors

Board of Directors

Officers

President
Patrick Kennedy
Kraus-Anderson Insurance

Vice President
Ryan Miner
Fabyanske, Westra, Hart & Thomson, P.A.

Secretary/Treasurer
Jim Balthazor
Diversified Coatings, Inc.

Immediate Past President
Marilyn Klopp
Minuti-Ogle Company, Inc.

Past President
Chris Lorsung
Willis of Minnesota

Board Members

John Lloyd
Lloyd's Construction Services

Jill Graven
Parsons Electric LLC

Elaine Erickson
VIRACON, Inc.

D.J. Murzyn
Saint Paul Linoleum & Carpet Co.

Scott Eng
Donnelly Stucco

Amy Schaefer Lee
Schaefer Hardwood Floors

Chapter Attorney
Curt Smith
Moss & Barnett, P.A.