



Policy to Politics...

By Remi Stone

On occasion, political bodies challenge our understanding of physics and prove that warped space-time continuums do exist. This year's example comes at the close of the 2009-2010 Regular Session. After 107 Legislative Days, Minnesota's 86th Legislature adjourned its Regular Session on Sunday, May 16, 2010 with its business not yet done. On Monday, May 17, the Governor called for a Special Session. It took two Legislative Days of the one-day Special Session to complete the Legislature's primary job, to pass a balanced budget. Yep, two days in one.

I know the jaded among this reading audience are not surprised that politics is always coupled with odds happenings, much like events in the Bermuda triangle. This time, however, there is an explanation.

Minnesota law defines a legislative day as one on which either the House or Senate is in session. Committee activity alone does not constitute a legislative day. A legislative day begins at 7 a.m. and continues until 7 a.m. of the following calendar day. This year, the State Senate reconvened in special session at 12:01 am on Monday, May 17 (Legislative Day 1), adjourned, and then was called to order again at 7:30 am on Monday, May 17 (Legislative Day 2). And so explains this year's two-days-in-one Special Session.

As comes with the adjournment of the Legislature, government affairs functions shift from policy to politics heading into the 2010 elections. Going into the fall election we know that least 24 Legislators will not be returning to their current positions – some are retiring and some are running for higher office. One of ASA-MN's summer and fall challenges is to help members become engaged in the elections happening in their home and business legislative districts.

(Continued on page 6)

ASA & MARSS Join Forces - See Page 3

Newsletter Change is Coming...

In our efforts to be fiscally responsible to you, the member, and provide more value for your membership, we will be offering you the option of an electronic or print version of the ASA-MN Sub News.

Please send us an email if you wish to get an email copy of the newsletter. Past issues are already available online, visit our "Sub-News" page of our website, www.asamn.org.

To help us reach everyone at your company, please email us a list of contacts and email addresses so that we can include them in our news alerts. Thank you!



>Calendar | at a Glance

(for details on events listed here visit www.asamn.org/learning)

>ASA-MN's 12th Annual Golf Event, StoneRidge Golf Club, Stillwater, June 8, 2010

>Untangling OSHA, DOT and MSHA Regulations, free event sponsored by RJF Agencies, June 10, 2010

>Design & Building Industry Mixer, Sponsored by Finance & Commerce, June 9, 2010

>Know the past. Focus on the Future, free events sponsored by HLB Tautges Redpath and Fabyanske, Westra, Hart & Thomson, P.A., June 16, 2010

>ASA-MARSS Merger Celebration, Wild Horse Saloon at Canterbury Park, Friday August 6, 2010

>2010 TOPS Event 1/27/11



Welcome New Members

Gresser Concrete Masonry
Elizabeth Spillman, Controller

Steinbrecher Painting
Lee Steinbrecher, President

Welcome MARSS Members !
(see page 7 for full list)

"Thank You" Educational Sponsors



Tautges Redpath, Ltd.
Certified Public Accountants



ASA Celebrates a Banner Year

The ASA held its Annual Meeting in the offices of the John A Knutson & Co. in St. Paul, MN on Wednesday, May 19. The large conference room was filled with ASA members who enjoyed a luncheon as they networked and heard a summary of activities on the year we are finishing as well as plans for the future.



Incoming President, Tony Grazzini, WTG Terrazzo & Tile

ASA-MN 2010-2011 Board Of Directors

President John Lloyd welcomed members and reviewed highlights and accomplishments for a stellar year. Accomplishments included joining forces with the Minnesota Association of Residential Subcontractors and Suppliers, hiring lobbyist Remi Stone to represent the ASA in St. Paul, the award from ASA National of a \$10,000 Advocacy Grant, successful TOPS and golf fundraisers and eight other educational and social events.

Past President Patrick Kennedy, in his role as Chair of the Nominating Committee presented a slate of candidates for positions as officers and on the Board of Directors. Vice President Tony Grazzini of WTG Terrazzo and Tile was elected president; Tony will be joined by Vice President Jeff Meek, Treasurer Jennifer Sahler, Secretary Pam Jewison and Past President John Lloyd on the Executive Committee. Elected to by Board for the term 2010 - 2012 are Mary Babcock, Aaron Dean, Patrick Kennedy, Laura Moore, Steve Singer and Angie Stanton. Continuing to serve on the Board are Jami Anderson, Paul Longsdorf, Julie Nielson, Allen Skogquist and Curt Smith as Chapter Attorney.

ASA Lobbyist Remi Stone presented a report on efforts and outcomes of the recently completed legislative session. Remi's comments sparked an energetic discussion on subcontractor concerns. More detail on her activities and action in St. Paul are covered separately in this newsletter. She wrapped up with a report on plans for the upcoming year.

Executive Director Schmaltz presented and reviewed a financial outline for the ten months ending April 30, 2010; summarily, ASA continues to operate in the black. He emphasized the need to continue to grow membership.

President-Elect Tony Grazzini addressed the group describing how his involvement has led to business and professional growth; a benefit he encourages all members to pursue. He went on to discuss objectives for the new year including an increase in networking programs, social events and continued pursuit of legislative goals.

- President, WTG Terrazzo & Tile, Tony Grazzini
- Past-President, Lloyd's Construction Services Inc., John Lloyd
- Vice President, John A. Knutson & Co. PLLP, Jeff Meek
- Treasurer, Dispatch Trucking, Jennifer Sahler
- Secretary, Allied Excavating, Pam Jewison
- Chapter Attorney, Moss & Barnett P.A., Curt Smith
- Board Member, H&B Specialized Products, Jami Anderson
- Board Member, North Country Concrete, Mary Babcock
- Board Member, Fabyanske, Westra, Hart & Thomson P.A., Aaron Dean
- Board Member, Kraus-Anderson Insurance, Patrick Kennedy
- Board Member, HLB Tautges Redpath, Paul Longsdorf
- Board Member, RJF Agencies, Laura Moore
- Board Member, Medina Electric, Julie Nielson
- Board Member, Pipeline Supply, Steve Singer
- Board Member, Northland Concrete & Masonry, Allen Skogquist
- Board Member, C&S Blacktopping, Angie Stanton

Patrick D. Kennedy
e-mail: pkennedy@kainsurance.com

420 Gateway Boulevard • Burnsville, MN 55337-2790
Phone (952) 707-8200
Fax (952) 890-0535
Website: www.kainsurance.com



ASA & MARSS Join Forces

The Boards of American Subcontractors Association of Minnesota (ASA-MN) and the Minnesota Association of Residential Subcontractors and Suppliers (MARSS) have agreed to join together. Discussions at a number of meetings related to the union of the two Associations have been underway for several months as members analyzed advantages and implications of the action. In the end, nearly identical needs and objectives led to approval of the unification.

Both groups represent construction subcontractors; MARSS members tend to work in the residential construction market but some of their members perform commercial work as well. ASA-MN members tend to work in commercial construction but some members started with, and continue to do residential work.

A chapter of ASA national, headquartered in Alexandria, Virginia; ASA-MN has represented subcontractors in Minnesota since 1992. With over 60 members, ASA-MN advocates on behalf of subcontractors and provides educational and networking opportunities for members. Its primary advocacy issues are subcontractors and supplier's payment matters. ASA works cooperatively with many other construction groups; it is an active participant with the Building Jobs Coalition and coordinates the Contractor's Bill of Rights Coalition (CBRC). ASA also salutes preeminent general contractors at its annual TOPS award ceremonies.

MARSS is an energetic home-grown association that was formed in 2008 due to payment issues residential subcontractors and suppliers were having with home builders. The organization quickly grew to include over 80 members and was the leading force in the enactment of 2009 legislation that removed the exemption residential builders enjoyed from prompt pay requirements in Minnesota Statutes. The ASA and the CBRC had included the same change in its model legislation.

The CBRC is an alliance of over 20 subcontractor trade organizations. In mid 1990's the coalition successfully worked for enactment of a statute that is referred to as the Contractor's Bill of Rights (337.10) which became effective August 1, 1997. It affects (1) the location of litigation or arbitration and the law governing them, (2) lien waivers, (3) prompt payment to subcontractors and material suppliers, and (4) progress payments and retainage. Continuing concerns with payment issues led the ASA to revive the CBRC in 2008. The same trade associations came together again to address subcontractor's issues and shortcomings in the statute. The CBRC introduced a bill in 2009 that would prohibit the pay-if-paid provision found in many construction contracts. A separate section of that same bill required lenders to give notice of default on projects. The ASA also introduced another bill in 2010 that would require that retainage be placed in an interest bearing account and be released to the contractor within 30 days of substantial project completion.

As stated earlier, the two associations have nearly identical objectives and even use the same lobbyist, Remi Stone. The combined resources of the two groups will increase ability to work on legislative and regulatory issues; it will also improve financial standing and ability to attract members. It is the goal of the groups to increase visibility as the primary voice of subcontractors on issues such as payment, retainage and fairness in construction documents. The ASA will continue to offer education programs (understanding contracts, negotiations, credit, financial management etc.) and will develop programs tailored to meet the needs of residential subcontractors.

With this unification MARSS members will become members of ASA-MN with full rights of membership in the ASA National Association. The effective date of the change was May 1 and steps are underway to ensure that MARSS members have access to ASA national member benefits. MARSS Board members will join the ASA board for the year beginning on July 1, 2010. Mike Schmaltz, Executive Director for ASA-MN will continue as Executive Director for the combined group.

JOHN A. KNUTSON & Co., PLLP
Certified Public Accountants

Serving Our Clients Since 1925

Jeffrey L. Meek, CPA, MBA
Partner

1781 Prior Avenue North
Falcon Heights, MN 55113
jmeek@knutson-cpa.com

(651) 641-1099
Direct (651) 379-5720
Fax (651) 379-5719

Reminder...Annual membership renewals are due July 1, 2010

Thank you to all current ASA members who have submitted renewals. Dues should be remitted at your earliest convenience. To ensure uninterrupted membership benefits renewals must be received by July 1, 2010. Thank you for your support and prompt attention. **Incoming MARSS Members should watch for anniversary date invoices.**



Minnesota Workers' Comp Insurance Provider Takes Safety Training to a New Level – Underground

The Builders Group (TBG) adds a one-of-a-kind trenching, excavating, and confined space training facility to their existing safety training and demonstration center.

EAGAN, Minn. January 25, 2010 - The Builders Group (TBG), a Minnesota-based workers' compensation insurance provider, has taken safety training to a new level by adding a trenching, excavating, and confined space training facility to their existing safety training and demonstration center. TBG designed the "L- shaped" 17 foot long (in 2 directions), 4 foot wide, 6 foot deep trench using reinforced concrete that features sloped walls of different angles to simulate an actual excavation project. TBG's years of expertise and experience in construction safety and months of planning resulted in this one-of-a kind, climate-controlled, on the job simulator meant to educate, prevent accidents, and save lives.

Excavation incidents, including trench collapses or partial trench collapses, continue to be a major cause of injuries and fatalities nationwide. TBG invested in the specialized training facility to keep its members and the community safe by providing hands-on trenching and excavation training. "Classroom training is one way to teach these rules, but seeing it first hand and understanding how to measure depths and widths in the field to determine slopes is extremely valuable," said Dan Stephenson of Northland Concrete & Masonry in Burnsville, Minnesota. The facility gives TBG's members a unique advantage because access to TBG's training facilities and specialized safety training programs come as a free benefit to TBG members. However, safety partners such as OSHA, Public Works departments, Fire departments, technical colleges, construction-related associations, and private safety consulting firms will also have the opportunity to use the specialized training facility under special agreements.

"In the construction industry, especially during tough economic times, safety must be a top priority," said John Primozych, Loss Control Manager for The Builders Group. "We added this specialized training experience to our facility to give our members a unique benefit and advantage over non-member companies. We are also making this one-of-a-kind facility available to TBG safety partners – OSHA... etc. – on a lease basis."

The new TBG trenching, excavating, and confined space training facility, expands the current safety training and demonstration center and variety of programs and topics offered including: American Heart Association CPR and 1st Aid, fall protection, personal protective equipment (PPE), and electrical safety. Though training programs in heavy equipment and trenching/excavation have been offered in the past, hands-on programs have been limited or non-existent. TBG will use the new facility to add real-life simulation to classroom instruction to equip construction industry workers to manage life and death situations.

"The in-ground excavation is a crucial part of our operation," said John Lloyd, owner of Lloyd's Construction Services, Inc. in Savage, Minnesota. "This facility and the hands-on training it will provide, is a critical opportunity for our staff."

For additional information on the news that is the subject of this release, contact Sandy Wilson at 651-389-1047 or visit www.tbgnm.com. compensation insurance provider for the construction industry of Minnesota.

ASA Needs You — Volunteer for a Task Force or Committee

One key to a vibrant organization is the continuing rotation of new volunteer leadership throughout its various committees. That's why ASA is seeking volunteers to serve on committees beginning July 1, 2010. Participating as an ASA volunteer provides you with a gateway to increase your professional contacts, share information with your peers, hone your leadership skills, and give back to the construction industry.

The committees that still need volunteers include: Audit, Bylaws Committee; Government Affairs, Programs & Membership. Call Mike Schmaltz (612-598-1753) or email mikes@asamn.org.



Kevin Douglas
Regional Sales Manager
Cell: 952-334-7532
Email: kdouglas@mail.thebluebook.com

<p>Contractors Register, Inc. P.O. Box 500 Jefferson Valley, NY 10535-0500 800-431-2584 Fax: 914-245-0932</p>	<p>Regional Office: 5001 American Blvd W, Suite 825 Bloomington, MN 55437 952-831-0142 Fax: 952-835-4806</p>
---	--



HIRE Act Provides Great Benefit to Construction Contractors

By Paul Longsdorf, HLB Tautges Redpath, Ltd.

On March 18, 2010 the President signed the Hiring Incentives to Restore Employment Act of 2010 (HIRE Act) into law. The primary provision of the HIRE Act provides a payroll tax holiday to qualified businesses who are adding to their workforce. The benefit is available to seasonal employers as well.

The new law exempts any qualified employer who hires a worker who had been unemployed for at least 60 days from having to pay the employer's 6.2% share of the Social Security payroll tax on that employee for the remainder of 2010. Generally, all employers except government entities and school districts will qualify for the payroll tax holiday.

Workers hired after Feb. 3, 2010 are eligible for the payroll tax forgiveness but only wages paid after March 18, 2010 receive the exemption for payroll taxes. Some additional features of the new hiring incentive include:

- The tax benefit of the new incentive is immediate. It puts money into a business' cash flow immediately, since the tax is simply not collected in the first place.
- There is no minimum weekly number of hours that the new employee must work for the employer to be eligible, and there is no limit on the dollar amount of payroll taxes per employer that may be forgiven.
- For workers that would otherwise be eligible for the Work Opportunity Tax Credit (i.e., another type of employment tax credit), the employer must select one benefit or the other for 2010. There is no double dipping.
- An employer can't claim the new tax breaks for hiring relatives. The law currently does not include spouses in the definition of relatives.
- A worker who replaces another employee who performed the same job for the employer isn't eligible for the benefit, unless the prior employee left the job voluntarily or for cause. Seasonal businesses re-hiring employees can qualify for the payroll tax holiday.
- For the employee to qualify, the new hire must sign an affidavit, under penalties of perjury, stating that he or she hasn't been employed for more than 40 hours during the 60-day period ending on the date the employment begins. The IRS has issued Form W-11 to be used by the employers.

In addition, if you retain the employees for 52 consecutive weeks and the employees meet certain requirements, your business will be entitled to a retained worker credit of up to \$1,000 per qualified worker. This credit can be used to offset current and future income tax liabilities, subject to alternative minimum tax (AMT) limitations.

Contact Paul Longsdorf at (651)407-5831 or plongsdorf@hlbtr.com for more information.

ASA Networking at the View

If you missed it, you missed a good one. Over twenty representatives from TOPS nominated general contracting firms were there including: Crawford Merz Anderson, Greiner, Knutson, McGough, Mortenson and RJM to meet us in an ASA members only (no cost) event.

The event was on the mezzanine of The View restaurant (connected with the Calhoun Beach Club) in Minneapolis. The combination of free parking, great food and a warm atmosphere allowed us to connect with a variety of project managers and executives from the firms invited.

The success of the event and enthusiasm of everyone there will lead to more like it in the future; watch event notices.

General Contractor TOPS Award

Promoting Teamwork Opportunity and Partnering with Subcontractors



TAUTGES REDPATH, LTD.
Certified Public Accountants

Paul W. Longsdorf, CPA
Partner

4810 White Bear Parkway, White Bear Lake, Minnesota 55110
Phone: 651.426.7000 Direct Dial: 651.407.5831
plongsdorf@hlbtr.com www.hlbtr.com



Member News and Notes

New Certification:

Homeco Insulation, Inc. has been certified as an **Accredited Contractor by the Air Barrier Association of America (ABAA)** for installation of Non-Permeable, Vapor Permeable Air Barrier Systems to stop air and vapor leakage. In addition, we also install BASF WallTite® Insulating Air Barrier System which combines industry-leading air permeance ratings and superior insulation R-value to make a significant contribution to building energy efficiency and protection of the interior environment from the effects of weather, intrusion of noise, pollutants, hazardous or deleterious conditions or materials and unwanted organisms. Please contact Greg Gulden or Donnie Stevens at 763-755-3581 for more details or ggulden@homecoinsulation.co.

Policy to Politics..... *(Continued from page 1)*

2010 Legislation

Over the course of the last two years of Regular Session there were 3,864 bills introduced in the House of Representatives and 3,430 bills introduced in the Senate. Of those, ASA-MN specifically tracked 35 active bills, engaged in 12, and sought the passage of 4 pieces of legislation.

In Special Session Overtime, the Legislature finally addressed the state's \$3 billion budget deficit through cuts, shifts and no new taxes. Cuts to state agencies and local governments made up \$1 billion with shift of \$2 billion to school districts making up the remainder. Forecasts indicate that the state will be facing a \$5-8 billion deficit going into the 2011-2012 biennium. Obviously, solving the next budget is going to be even more difficult than the one the state just balanced. Omnibus State Budget Bill - Chapter 1 of the 1st Special Session.

The construction industry had some major successes with the passage of the Bonding and Jobs bills. ASA-MN participated in the Building Jobs Coalition that worked to pass these bills.

Bonding Bill. This \$686 million bonding bill funds a variety of construction projects across the state. Tucked into this bill is a requirement that state building projects must recycle at least 50% of project waste. Chapter 189.

Jobs Bill. This initiative provides incentives for angel investment, job creation, historic credits, revenue bonds for city transportation projects, development flexibility for Bloomington and the Mall of America, expanded TIF revenues for private development / construction projects, and the automatic extension of existing building permits, among other things. Chapter 216.


ASA-MN engaged in two other noteworthy bills that have passed into law. They are the Home Warranty Law / Notice and Opportunity to Repair and the Lead Remediation bills.

Home Warranty Law / Notice and Opportunity to Repair. This bill addresses many of the home warranty issues triggered by construction defects. The bill contains a requirement that homebuilders (a.k.a. "vendors") provide a written contract that includes "performance guidelines". The bill does not provide for a standardized guideline, although most homebuilders will likely use guidelines prepared by its local, state or national associations. While amendments pursued by the Contractor Bills of Rights Coalition (CBRC) were not passed into law, the CBRC was successful in seeing that the term "vendor" does not include subcontractor or material suppliers.

A footnote to this bill is that the Department of Labor and Industry is convening the Home Warranty Task Force II. There will be a performance guidelines subcommittee in which ASA-MN members will be able to participate; the first meeting will be this June. Chapter 321.

Lead Remediation - Pre-1978 Residential & Child-Occupied Facilities. The final version of the bill requires municipal building officials to verify a contractors lead remediation certification before issuing a permit AND that all contractors performing renovation on

(Continued on page 7)



DONNIE STEVENS
PROJECT MANAGER/ESTIMATOR

HOME CO INSULATION, INC.

"Installing Value"

T | 763-755-3581
F | 763-717-1324
C | 763-370-6354

9541 Foley Blvd. NW
Coon Rapids, MN 55433

dstevens@homecoinsulation.com
Certified W-BE & S-BE

Welcome MARSS Members

(MN Assn. of Residential Subcontractors and Suppliers)

3-Way Electric
A.J. Alberts Plumbing
AB Hardscape
Abbey Carpet
Above All Hardwood Floors
Ace Supply Co.
Advanced Waterproofing
Air Mechanical
Aircon Electric Corp.
Aker Door
Allied Excavating
B & B Carpet One
Best Siding Company
Bloomington Linoleum & Carpet
Builders Carpet
C&D Granite
C&S Blacktopping
Carl Hanson Drywall
Carpet Country
Custom Door Sales
Dan's Custom Trim
Finishing Touch Painters
Flare Heating & Air Conditioning
Glowing Hearth & Home
Granite Tops
Halvorson Concrete
Hartmann Well Company
Heating & Cooling Two
Hedberg Aggregates
Hennen Siding
Innovative Surfaces
Installed Building Solutions LLC
J&W Asphalt Construction
Krech Exteriors
Larson Plumbing & Heating
Metro Air
Mineral Service Plus
Minnesota Exteriors
NDS Drilling Supply
Northern Heating & Air Conditioning
Northwestern Marble & Granite
Original Rock Design
Perfect
Pipeline Supply
Pro Drywall & Paint
RICCAR
Schmidt Curb Company
Schwieters Companies
Simon Brick
Southern Lights
Stewart Plumbing, Inc.
T&G Hardwood Floors
Tile X Design
Vivant Custom Woodcraft
Voehl Construction
Voehl Excavating
Wenzel Heating

Policy to Politics..... (Continued from page 6)

pre-1978 residential and child-occupied facilities to be certified in accordance with the federal law. Chapter 321.

The two stand-alone bills that ASA-MN is advancing did not get hearings this year, but they did catch the attention of legislators and its construction peers. Based on the work done in 2010, ASA-MN is positioned to promote its three policy changes going in to the 2011-2012 biennium. ASA-MN's requested policy changes are:

Paid-if-Paid. Makes paid-if-paid contract clauses unenforceable. HF 2393/ SF 2163.

Loan in Default. Requires lenders to inform prime contractors and subcontractors when the construction loan is in default. HF 2393 / SF 2163.

Retainage. Requires retainage to be placed in an interest-bearing escrow account with a third party and to be released upon substantial completion of the work. SF 3057.

Coming Up Next

Sometime during the week of May 24, 2010, Governor Pawlenty will be taking action on the remaining bills passed by the Legislature. Once those changes are reviewed, a detailed 2010 Legislative Session Review will be made available to members on the association's website. This will be live in early June. It will be accompanied by the updated on-line bill tracker.

In addition, over the next few months ASA-MN's Government Affairs Committee will be putting together it's 2011 plan that will include tasks to engage the membership with their local legislators.

Finally, be prepared for an onslaught of political activity in the media and in your neighborhoods. The summer months should be particularly "noisy" as, for the first time ever, the state primary will be held before Labor Day on August 10, 2010, with the focus on the competition among Democrats for the Gubernatorial ticket. The general election will be November 2, 2010.



CUSTOMER SERVICE
customerservice@neielectric.com

Office 651.771.1000
Fax 651.771.9119
1551 Payne Avenue
Saint Paul, MN 55130-3218
neielectric.com

ADDITIONAL LOCATIONS:

ST. CROIX FALLS
605 Industrial Parkway • Box 550
St. Croix Falls, WI 54024
Phone 715.483.3854
Fax 715.483.1107

EAU CLAIRE
3233 Louis Avenue
Suite E
Eau Claire, WI 54703
Phone 715.831.8752
Fax 715.831.8786



Committed to Quality Subcontracting

16112 Wake Street NE
Anoka, MN 55304

Ph. 763-413-0669 | Fax. 763-413-1131
info@asamn.org | www.asamn.org



AMERICAN SUBCONTRACTORS
ASSOCIATION
NATIONAL AFFILIATION

 <p>MINNESOTA Committed to Quality Subcontracting</p>	<p>MIKE SCHMALTZ <i>Executive Director</i></p> <p>Cell: 612-598-1753 Office: 763-413-0669 Fax: 763-413-1131 Email: mikes@asamn.org www.asamn.org 16112 Wake Street NE Anoka, Minnesota 55304</p>
---	---



New Member Spotlight

<h1>IRONWOOD COMPANIES, INC.</h1> <p>EARTHWORK AND ENVIRONMENTAL SERVICES</p>

Business: Ironwood Companies, Inc

- Founded: 2007
- History: Ironwood Companies was founded when Randy Swanson made a decision to reap the rewards of working for himself.
- Overall Business Scope: Environmental remediation, commercial excavating and grading, selective and entire building demolition, landfill process piping.
- Employees: Seasonal, approximately 8-16
- Website: www.ironwoodcompanies.com
- Mission Statement: Ironwood’s work is guided through moral and ethical business decisions. Ensuring that all stakeholders in our business are served with honesty and integrity in the priority.
- Project highlights: Burnsville landfill process piping, Totino Grace interior demolition
- Business Accomplishments: Successful start-up of a new business in an extremely harsh economic climate.
- Current project of interest: Target Stadium (Twins), TCF Stadium (Gophers)
- Other items of interest: Recently purchased new equipment, excavator and skid steer. Recently hired Mike Forsyth to help manage our environmental and demolition groups.
- Industry affiliations/certifications: AGC, CFMA
- ASA member contact: Randy Swanson, Owner, 763-434-5156, randy.swanson@ironwoodcompanies.com ■