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Homeco Insulation, Inc.
Certified W-BE/S-BE

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Residential/Commercial

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9541 NW Foley Blvd.
Coon Rapids, MN 55433



ASA-MN Member SPOTLIGHT



Business Name: Lloyd's Construction Services, Inc.

Established: 1983 **Website:** www.lloyds-construction.com

Employees: 60-80

Business scope: Demolition, roll-off container service and excavation.

Mission statement: Lloyd's Construction Services, Inc. is committed to providing high quality, professional service to clients, while developing a mutually beneficial relationship with our employees. Lloyd's Construction Services, Inc. is focused on being a leader and innovator in the construction industry, and an advocate for environmentally sound practices.

Overview: The many divisions of Lloyd's Construction Services, Inc. compliment each other, allowing us to be more efficient in handling projects covering various areas of the industry. With over 20 years experience in the construction industry, our reputation has developed in to that of a company with satisfied return customers, and successful jobs of all sizes. No job is too big or small; our projects have been from \$100 to \$2,000,000+. We have completed projects all over the Minneapolis/St. Paul Metropolitan Area, Rochester, Mankato, St. Cloud, Hutchinson, and International Falls. All of our truck drivers, laborers and operators are members of the local unions of Minneapolis/St. Paul, allowing virtually universal access to any job site.

Current projects of interest: Winona State University, Hog operation in Nebraska , Waconia High School.

Accomplishments: Mobile technology award, Green Advantage certified. In addition to being a valued member of ASA since 2006 and a board member, John is a board member for the National Demolition Association.



Committed to Quality
Subcontracting

SUB-NEWS

The Voice of Subcontractors

Volume 11, Issue 32

Quarter 2, 2007

ASA-MN Presents General Contractor Panel Discussion

The American Subcontractors Association of Minnesota (ASA-MN) held an informational program titled "Ethics



in Construction" which featured a general contractor panel, (pictured above from left) Garry Manor, Mission Construction and Development, Dale Sonnichsen, Stahl Construction Company (2006 T.O.P.S. award finalist), Charles Peterson, CM Construction and Tim McKee of Timco Construction.



The program was moderated by ASA-MN's chapter attorney, Curt Smith, Moss & Barnett, P.A. (at left.)

A wide range of topics were discussed including ASA's "Model Code of Ethics for a Construction Subcontractor" and Guidelines on Bid Shopping.

The event was well attended and held on February 22 at Major's Sports Café in Bloomington.

Appetizers and cash bar followed the discussion.

We thank all who participated and our sponsors

Homeco Insulation (ASA-MN Member)

Kraus-Anderson Construction Companies

Parsons Electric LLC, (ASA-MN Member)

Ultieg Engineers



Welcome New Members...

John A. Knutson & Co., PLLP

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Finishes, painting

Software Consultants

Dion Langness, Partner
11200 Stillwater Blvd. North STE 101
Lake Elmo MN 55042
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dionl@sofcon.com www.sofcon.com
Construction software and technology

Tri-State Drilling, Inc.

Robert Melcher, Chairman, CEO
PO Box 252
Hamel MN 55340
763-553-1234 Fax 763-553-9778
info@tristatedrilling.com www.tristatedrilling.com
Foundation drilling

ASA-MN Presents Educational Seminar

Mendakota Country Club.—Thursday March 29, ASA-MN presented an educational seminar titled “Bidding and a Practical Guide to Negotiating.” The program was presented by Aaron A. Dean (pictured at right), Fabyanske, Westra, Hart & Thomson, www.fwhlaw.com.

Discussion topics included:

- 1) Bidding-conditioning your bid and how to handle a “bad bid”
- 2) A practical guide to negotiating contract terms
- 4) Differing site conditions claims
- 3) Safety and your bottom line
- 5) OSHA citations-management before, during and after

The information was well received and many attendees participated with questions. We would like to thank our presenter and sponsor **Ulteig Engineers**.



Congratulations Elaine Erickson!

Elaine Erickson, Viracon Recognized with ASA President’s Award

ALEXANDRIA, Va. — The American Subcontractors Association (ASA) honored Elaine Erickson of Viracon Inc., Owatonna, Minn., with the ASA President’s Award for Excellence. 2006-07 ASA President Stephen Rohrbach, CPC, president of F. A. Rohrbach Inc., Allentown, Pa., recognized Erickson with the honor at a March 22 awards ceremony held in conjunction with the ASA Business Forum & Convention 2007.



“One of the privileges I have as ASA president is to recognize the one individual who has helped me the most during my tenure as president,” said Rohrbach. “When I needed someone to chair a meeting in the absence of another leader, she always was willing to step up to bat,” Rohrbach added. “If I had a question about someone I was considering for a leadership position, it was a sure bet that she had had a conversation with that person. When I was struggling with a decision, I found her a source of counsel and strength.”

Chosen by the association’s outgoing president, the President’s Award is presented to the individual who most supports the ASA president during his or her term. Rohrbach presented the award to Erickson on-site in Tucson, Ariz.

Erickson will complete her second term on ASA’s national board of directors on June 30, 2007. She is a past president of ASA of Minnesota and continues to serve on the board for the chapter.

Founded in 1966, ASA amplifies the voice of, and leads, trade contractors to improve the business environment for the construction industry and to serve as a steward for the community. ASA’s vision is to be the united voice dedicated to improving the business environment in the construction industry. The ideals and beliefs of ASA are ethical and equitable business practices, quality construction, a safe and healthy work environment, and integrity and membership diversity.

MARK Your Calendars... *Early-bird discounts end Sept. 4!*

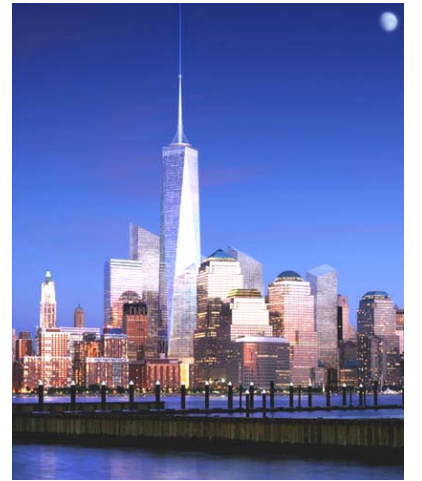
ASA Champions Academy Oct. 6-9, 2007, Sheraton Suites, Alexandria, Va. Stronger local subcontractor organizations require individuals who can lead others and champion membership development, government advocacy, improved communication, and industry collaboration. Cultivate your talents as a champion with specialized training and education For More Information or to Register go to www.asaonline.com!



ASA-MN Member News

Viracon Awarded Glass Supply Contract for Freedom Tower in NYC

Owatonna, Minn. (May 7, 2007) -- Benson Industries of Portland, Oregon, who was recently awarded the curtain wall contract for the World Trade Center Tower One, as some have called the Freedom Tower, in New York City, has named Viracon, Inc. of Owatonna, Minnesota as their glass supplier for the project. The Freedom Tower, which will be constructed on the site of the World Trade Center buildings destroyed by terrorists in 2001, is being developed by the Port Authority of New York/New Jersey.



“This is an extremely proud day for all of Viracon’s 2,600 employees,” said Brad J. Austin, Viracon’s Senior Vice President. Over the past four years, Viracon has assisted New York architects at Skidmore, Owings and Merrill (SOM) to provide the best possible glass solution to achieve the aesthetic design, energy and security performance required for the project. The Freedom Tower is the first of four buildings to be constructed at the site.

At 1,776 feet tall, a tribute to our country’s freedom with the signing of the Declaration of Independence in 1776, the Freedom Tower will be the tallest building in North America when complete.

Viracon, the largest single source glass fabricator in the country, was selected based on the company’s ability to achieve stringent design and performance criteria for glass. “The architects at SOM relied on Viracon to provide a glass product that marries form and function together to achieve the design intent of the project with highly functional glass performance in terms of energy efficiency, security and safety,” says Austin.

SOM’s design for the Freedom Tower requires extremely long pieces of glass that are highly transparent and, at the same time, provide superior energy efficiency and security. Viracon installed custom fabrication equipment to meet the needs of the project. “To create the feeling of openness, the architects challenged us to fabricate exceptionally large-sized insulating glass units, which are well above the industry standard,” says Rick Voelker, Vice President of Technical Services at Viracon. “The glass sizes to be used are approximately two feet longer than typical fabrication limits.” Viracon made significant investments into equipment and material processing in order to accommodate the increased sizes. Viracon is the only U.S. fabricator with the ability to work with such large sizes for energy efficient coated insulating glass.

With all the transparency created by such large pieces of glass, energy efficiency became an immediate challenge. In response, SOM specified Viracon’s VRE-54 coating on highly transparent low-iron glass for the Freedom Tower project. The VRE coating is referred to as a hybrid coating because of its ability to simultaneously provide a crisp neutral appearance, combined with high levels of energy performance and light transmission. Viracon expects to begin fabrication on the Freedom Tower at its Owatonna, Minnesota facility in 2008. The building will contain just less than one million square feet of glass, making it one of the largest contracts Viracon has been awarded in its history.

Viracon is currently working on proposals for the three additional buildings to be constructed at the World Trade Center site. “It was a great honor for Viracon to supply the glass on the Seven World Trade Center project, which opened in 2006, and it is indeed a privilege for Viracon to be selected as the glass supplier for the Freedom Tower project, which undoubtedly will be one of the world’s most prominent buildings,” concludes Austin.

Viracon has been an advocate and valued member of ASA-MN since 1997.